Project Boundary
Opportunity to acquire: Haulage Business ("the Company")



Business information

- Established in 2016, the Company offers transport, plant hire, storage, and engineering solutions on a 24/7, 365-day basis to approximately 45 clients.
- The Company provides waste transportation services to a diverse client base including local authorities, major waste companies, distilleries, fish farms, AD Plants, EfW Plants.
- The business operates from 3 sites: two in central Scotland and one in the West Midlands.
- This opportunity is ideally suited to parties with experience in the haulage, transport or waste management industries.



Key information

- Turnover 2024: £16.3m
  2025: £16.5m
- The Company has 59 employees, including 2 directors.
- Operating over 3 main sites with assets including
  - 80 tractor units
  - 107 trailers
  - Cars
  - Cherry pickets
  - Forklifts
  - Vans
- The book debts can also be made available as part of the sale and acquired alongside the other assets.



Reasons for sale

- The Company has faced a series of operational and financial challenges including:
  - Loss of a major contract, resulting in a reduction in turnover of approximately £400k per month, along with significant bad debt from a key customer.
  - Long running rental disputes at one of the Company's sites
  - Rising operating costs, including fuel price increases, wage pressures and ongoing labour shortages.
  - Mechanical issues, including engine failures.
- The combination of these events have had a significant impact on profitability and cash flow resulting in the Company seeking a sale.

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Financial information				
Balance sheet	**31 January 2026 £000s**	**30 April 2025 £000s**	**30 April 2024 £000s**	**30 April 2023 £000s**
Fixed assets	9,414	9,893	9,532	7,582
Current assets	3,117	3,313	5,253	3,294
Total liabilities	(10,259)	(10,728)	(12,061)	(9,021)
Net assets	2,272	2,478	2,723	1,855

Financial information			
Profit & loss account	**31 January 2026 8 months £000s**	**30 April 2025 12 months £000s**	**YE 2024 12 months £000s**
Turnover	10,518	16,532	16,293
Cost of sales	(8,204)	(12,651)	(12,521)
Gross profit	2,314	3,881	3,772
Administration Expenses	(2,021)	(2,924)	(2,455)
EBIT	293	957	1,317
Profit/(loss) before tax	(207)	271	867

Offers

- An early sale of the shares or the business and assets of the Company is being sought through an accelerated process
- If you would like more information about the Company and to register your interest, please email Isabel Jackson at this office at ijackson@pkf-l.com.
- Please note an NDA will need to be signed before more information regarding the Company is provided.
- Offers should be submitted by 12 noon on 15 April 2026.

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